



BRITISH COLUMBIA NEWSLETTER

www.crental.org bc.cra@hotmail.com November 2007

CANADIAN RENTAL ASSOCIATION
ASSOCIATION DE LOCATION DU CANADA

CRA BC Regional Trade Show

Special Calendar Dates:

- Jan 11-12, 2008
Trade Show
Show Barn
Cloverdale
- Feb 9-14, 2008
The Rentals Show
ARA
Las Vegas, NV
- April 2008
General Meeting
TBA

bc.cra@hotmail.com

Interested in helping
with the Golf
Tournament? Please
contact Angie at
Rental Network.

Keep open the following dates – January 11th and 12th, 2008 for B.C. Regional Trade Show and awards night at the Cloverdale Show Barn, 6050A – 176 Street, Surrey, B.C..

The task force has been very active in improving the show again this year. With 2 months to go, the booths are almost 70% sold. It is looking like it will be our biggest show yet.

The designated hotel is the Hampton Inn in Surrey. Their phone number is 604-530-6545. A block of rooms has been reserved for association members until December 9, 2007. After this date, the rooms will be on availability basis.

The Trade Show Task Force is organizing Rental Store Tour for Friday, January 11th, 2007 between 2:00 and 4:00 pm. Keep your eyes open for further information. The Trade Show will be promoting Friday, January 11th as employee night. The show is open from 4:00pm until 9:00 pm. We are also working towards a hospitality room at the Hampton

Inn for after the show hours. Bring your service people, counter people, delivery drivers to the show after work on Friday night, enjoy a free barbecue dinner and see what the association is all about. What a great inexpensive benefit for the employees. They must remember to register them for the BBQ ahead of time. We have 3 new member benefit companies coming to the show this year. – Data Dot, GPL and John Coward – Attorney. They will each have booths and will have staff available for questions and/or orders. We have all asked the question – what can the Canadian Rental Association (CRA) do for me? Well, here is a chance to come out to the show and find out one on one what benefits these companies have for you. These suppliers will also be holding seminars on Friday night and during the show on Saturday. Plan your day to take advantage of this opportunity.

CRA will also have a table with literature available on what the Association can do for you.

Everyone should stop and pick up some information. There are a lot of products and services readily available to members that can help make your business more profitable. Take advantage of the opportunity and learn what is accessible to you.

Saturday, after the show, is our Awards dinner at the Hampton Inn. We sold out last year, so please book your dinner tickets early. Our task force is exploring options for the entertainment this year and I'm sure you will not be disappointed. Our suppliers are there for you in these busy times. Come out to the show and let them know how much you appreciate them and give them the opportunity to show you what they carry and what they have that is new.

If you require any information – whether you are a supplier or a rental store, please do not hesitate to call me or email:

bc.cra@hotmail.com

Peggy Daniel

BC Director

1-604-892-8200

Presidents Message

Wow, can you believe that November is here already? The clocks have been turned back, the days shorter and shorter and the holiday season is fast approaching. What ever happened to the endless days of summer? Summer seems to be here and gone.

The Golf Tournament had a wonderful turnout...I hope everyone enjoyed themselves. Next year if there is anyone who would like to give any ideas or be of help, please let any one of the Board members know. The more support we have from you the better it is.

The Board has set up an email address to encourage all of you to voice your thoughts or

questions/concerns regarding the Trade Show, Golf Tournament, or any of the events or meetings that we have. The address is **bc.cra@hotmail.com** Please feel free to ask your questions, one of us will be glad to help you or at least put you in the right direction.

The Board is constantly looking for Rentals members to join the Board. If there are any questions that you would like to ask regarding information about becoming a Board Member, please let us know. The Board works extremely hard to make the meetings and events as informative as we can and the more ideas we get, the better it will be.

The time has come that I get to say goodbye to being President of the BC Local. I do have to say that it has been a road that had its ups and downs, but it has been an experience. I would like to thank everyone on the Board, Leah Acutt of MS Sales, and Mike Faulkner of P&M Sales, for all your hard work contributing to the Golf tournament and making the meetings. Also, Peggy and Angie of Rental Network, I have to say that I think we made a pretty good team. I am very proud to have been on the Board with all of you.

As you may be aware, Angie Venekemp, of Rental Network, will be your incoming President for 2008. I wish her the best,

and I know she will bring lots of new ideas and energy to the Board & group.

Last but certainly not least; I would like to thank David Voigt of Confetti Party Rentals for putting together the local newsletter. I know you have put in a lot of time and your dedication is appreciated. Thank you very much. I am looking forward to seeing everyone at the 2008 Trade Show. The Task force has been meeting and putting ideas together to make this an exciting show.

Cheers,

Karyn Bruschinsky

Pike's Rentals

BC CRA President

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CRA BC Regional Trade Show and Convention
January 11-12 2008

September 29th Golf Tournament

The weather held up for most of this spectacular event, with over 50 golfers taking to the course there was fun had by all. To start off the course we had MS sales dishing out the heat with a \$ 20,000.00 hole in one prize, this had excitement at a new high. There were a few people that came within a few feet of the hole with no one claiming the prize this time, but honourable mentions go to Robin Lott of Mancorp, Gord Parsons of Titan Sprayer, and Jay Luch of United Rentals for almost sinking it. Danielle Henson took the ladies prizes by a landslide with both the Longest Drive and the Closest to the pin, the men's Longest Drive went to Dan Garbett of MS Sales and the men's Closest to the pin went to Doug Karr of Star Rentals. The Lowest Scoring

team was tied between, Team # 4, Felix Pasqua and Dan Garbett of MS Sales, Kerry McIntyre and Ralph Ogilvie of Harrigan Rentals, and Team # 9, Robin Lott of Mancorp, Gord Parsons of Titan Sprayers, Kerry McEachern of Cat Rentals, and Jay Luch of United Rentals. Lets not forget about our most honest team of the day, Team # 7 with Jim and T.J. Johnson of Cavalier, Doug Jones and Kevin Robertson of Star Rentals.



I would like to thank all of the sponsors that help us put on

this event, without you, this wouldn't have been such a success. Thank you to, MS Sales, AE Sales/Uniquip, Cavalier Industries, Mancorp Industrial, P&M Sales, RentCharlie.com, Star Diamond, Hilti Canada, Surfwood Supply, HED Insurance Services, Solutions by Computer, and Magnum Products, I would also like to thank all of our product sponsors for the wonderful door prizes. This was the best tournament that we have had, and I hope to see more golfers out next year.

Angie Venekamp
BC CRA Vice President

CRA BC Director's Report

Along with the winter season, the time arrives for the trade shows. The CRA B.C. Regional Trade Show is January 11th and 12th, 2008 at the Show Barn, Cloverdale Fair Grounds, Surrey, B.C. This show is growing year by year and is a great way to come and support your local suppliers. They are there for you year round. The Rental Show for the American Rental Association is in Las Vegas this year from February 9 – 14th. With the rate of the Canadian Dollar today, the Las Vegas show will be a great location for Canadian members. The Luxor Hotel has been designated as the Canadian Hotel. Remember, being a member of the Canadian Rental Association also means that you are a member of the American Rental Association. Early bird registering deadline is December 5th, 2007. There are substantial savings for booking early. Take advantage of the

array of seminars – all of which are educational and informative. The topics covered are financial, operational or designed for learning new techniques whether it is event, party or equipment. The content of these sessions ranges in topics of interest to employees, warehousing staff, drivers or managers/owners. Everyone walks away with all types of new ideas to implement upon returning to the store. The CRA annual General meeting is also held at the ARA Trade Show. Invest the time and attend this meeting. You will meet all of the Directors and Executive of the National Board and get the update on all that is current within your association.

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Peggy Daniel
BC Director
1-604-892-8200

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